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QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
            QUARTERLY PERIOD ENDED June 30, 2001
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                    Commission File Number 0-2525
    HUNTINGTON BANCSHARES INCORPORATED

MARYLAND
(State or other jurisdiction of incorporation or organization)

31-0724920
(I.R.S. Employer

Identification No.)

41 SOUTH HIGH STREET, COLUMBUS, OHIO 43287

Registrant's telephone number (614) 480-8300

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days.


```
There were 251,109,948 shares of Registrant's without par value common stock
outstanding on July 31, 2001.
<Table>
<Caption>
    HUNTINGTON BANCSHARES INCORPORATED
```

    INDEX
    

PART I. FINANCIAL INFORMATION

1. FINANCIAL STATEMENTS (UNAUDITED)


## </TABLE>

(1) See page 12 for detail of total loans and total deposits. See notes to unaudited consolidated financial statements.
ENDED
_-_-_-_-_-_-_

JUNE 30,
$2001 \quad 2000$


| Basic | 251,024,374 | 244,834,775 | 250,983,996 |
| :---: | :---: | :---: | :---: |
| 246,404,512 |  |  |  |
| Diluted | 251,447,651 | 245,651,908 | 251,479,136 |
| 247,431,449 |  |  |  |
| </TABLE> |  |  |  |

(1) See page 13 for detail on non-interest income and non-interest expense.
(2) Adjusted for stock splits and stock dividends, as applicable.

See notes to unaudited consolidated financial statements.


# UNREALIZED NET HOLDING GAINS ON 

 SECURITIES AVAILABLE FOR SALE ARISING DURING THE PERIOD 19,89319,893

UNREALIZED GAINS ON DERIVATIVES 5,352
5,352
$\qquad$
TOTAL COMPREHENSIVE INCOME
86,375

| CASH DIVIDENDS DECLARED $(100,274) \quad(100,274)$ |  | $(2,963)$ | 154 | 3,626 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| STOCK OPTIONS EXERCISED |  |  |  |  |  |
| 663 |  |  | 44 |  |  |
| TREASURY SHARES SOLD TO EMPLOYEE BENEFIT PLANS |  |  |  | 711 |  |
| 711 |  |  |  |  |  |
| BALANCE, END OF PERIOD $(\$ 3,677) \quad \$ 2,353,522$ | 257,866 | \$2,490,682 | $(6,809)$ | $(\$ 125,095)$ | $(\$ 8,388)$ |
| $(\$ 3,677) \quad \$ 2,353,522$ |  |  |  |  |  |

See notes to unaudited consolidated financial statements.

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CONSOLIDATED STATEMENTS OF CASH FLOWS

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(in thousands of dollars)} & \multicolumn{4}{|l|}{SIX MONTHS ENDED JUNE 30,} \\
\hline & \multicolumn{2}{|r|}{2001} & \multicolumn{2}{|r|}{2000} \\
\hline <S> & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} \\
\hline \multicolumn{5}{|l|}{OPERATING ACTIVITIES} \\
\hline Net Income & \$ & 70,243 & \$ & 201,694 \\
\hline \multicolumn{5}{|l|}{Adjustments to reconcile net income to net cash provided by operating activities} \\
\hline Provision for loan losses & & 150,959 & & 31,535 \\
\hline Provision for depreciation and amortization & & 51,237 & & 56,204 \\
\hline Deferred income tax expense & & 12,941 & & 39,319 \\
\hline Decrease (increase) in trading account securities & & 432 & & \((16,335)\) \\
\hline (Increase) decrease in mortgages held for sale & & \((221,567)\) & & 40,823 \\
\hline Losses (gains) on sales of securities available for sale & & 425 & & \((24,877)\) \\
\hline (Gains) losses on sales/securitizations of loans & & \((4,869)\) & & 4,118 \\
\hline Decrease (increase) in accrued income receivable & & 15,609 & & \((11,529)\) \\
\hline Net increase in other assets & & \((71,749)\) & & \((82,411)\) \\
\hline (Decrease) increase in accrued expenses & & \((39,413)\) & & 57,492 \\
\hline Net increase (decrease) in other liabilities & & 5,978 & & \((16,247)\) \\
\hline Special Charge & & 33,997 & & --- \\
\hline NET CASH PROVIDED BY OPERATING ACTIVITIES & & 4,223 & & 279,786 \\
\hline
\end{tabular}

INVESTING ACTIVITIES
Decrease in interest bearing deposits in banks
Proceeds from :
Maturities and calls of investment securities
\begin{tabular}{|c|c|}
\hline 77 & 1,582 \\
\hline 990 & 1,140 \\
\hline 633,121 & 114,696 \\
\hline 953,722 & 936,238 \\
\hline \((634,687)\) & \((73,961)\) \\
\hline 303,240 & 984,041 \\
\hline \((962,780)\) & \((925,589)\) \\
\hline 717 & 2,014 \\
\hline \((30,719)\) & \((23,062)\) \\
\hline 8,271 & 6,461 \\
\hline --- & 20,283 \\
\hline 271,952 & 1,043,843 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline Decrease in total deposits & & \((779,650)\) & \((462,232)\) \\
\hline Increase (decrease) in short-term borrowings & & 598,014 & \((411,378)\) \\
\hline Proceeds from issuance of long-term debt & & --- & 150,000 \\
\hline Maturity of long-term debt & & \((8,000)\) & \\
\hline Proceeds from issuance of medium-term notes & & 400,000 & 275,000 \\
\hline Payment of medium-term notes & & \((875,000)\) & \((590,000)\) \\
\hline Dividends paid on common stock & & \((100,385)\) & \((90,302)\) \\
\hline Repurchases of common stock & & ---- & \((148,219)\) \\
\hline Proceeds from issuance of common stock & & 1,374 & 849 \\
\hline NET CASH USED FOR FINANCING ACTIVITIES & & \((763,647)\) & \((1,276,282)\) \\
\hline CHANGE IN CASH AND CASH EQUIVALENTS & & \((487,472)\) & 47,347 \\
\hline CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD & & 1,455,883 & 1,228,881 \\
\hline CASH AND CASH EQUIVALENTS AT END OF PERIOD & \$ & 968,411 & \$ 1,276,228 \\
\hline
\end{tabular}

\section*{</TABLE>}

See notes to unaudited consolidated financial statements.
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NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

\section*{A. Basis of Presentation}

The accompanying unaudited consolidated financial statements reflect all adjustments consisting of normal recurring accruals, which are, in the opinion of management, necessary for a fair presentation of the consolidated financial position, the results of operations, and cash flows for the periods presented. These unaudited consolidated financial statements have been prepared according to the rules and regulations of the Securities and Exchange Commission and, therefore, certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been omitted. The Notes to the Consolidated Financial Statements appearing in Huntington Bancshares Incorporated's (Huntington) 2000 Annual Report on Form \(10-\mathrm{K}\) should be read in conjunction with these interim financial statements.

\section*{B. Reclassifications \\ Certain amounts in the prior year's financial statements have been reclassified to conform to the 2001 presentation. These reclassifications had no effect on net income. \\ C. Earnings per Share \\ Basic earnings per share is the amount of earnings for the period available to each share of common stock outstanding during the reporting period. Diluted earnings per share is the amount of earnings available to each share of common stock outstanding during the reporting period adjusted for the potential issuance of common shares for stock options. The calculation of basic and diluted earnings per share for each of the periods ended June 30, is as follows:}
<TABLE> <CAPTION>
---------

\begin{tabular}{|c|c|}
\hline 2001 & 2000 \\
\hline <C> & <C> \\
\hline \$2,377 & \$97,521 \\
\hline 251,024 & 244,835 \\
\hline 424 & 817 \\
\hline 251,448 & 245,652 \\
\hline
\end{tabular}

SIX MONTHS ENDED
JUNE 30,
\(\qquad\)

2001
-------------- ---
-_-_-_-_-_-
<S>
Net Income
\$201, 694
=============
Average common shares outstanding 246,405
Dilutive effect of stock options 1,026

Diluted common shares outstanding 247,431
\begin{tabular}{ll} 
Earnings per share & \\
Basic & \(\$ 0.01\) \\
\(\$ 0.82\) & \(\$ 0.28\) \\
Diluted & \(\$ 0.01\) \\
\(</\) TABLE \(>\) & \(\$ 0.28\)
\end{tabular}

Average common shares outstanding and the dilutive effect of stock options have been adjusted for subsequent stock dividends and stock splits, as applicable.

Comprehensive Income includes net income as well as certain items that are reported directly within a separate component of stockholders' equity that bypass net income. Currently, Huntington's only components of Other
Comprehensive Income are the unrealized gains (losses) on securities available for sale and unrealized gains and losses on certain derivatives. The related before and after tax amounts are as follows:
<TABLE>
<CAPTION>


E. Lines of Business

Huntington views its operations as five distinct segments. Retail
Banking, Corporate Banking, Dealer Sales, and the Private Financial Group are the company's major business lines. The fifth segment includes Huntington's Treasury function and other unallocated assets, liabilities, revenue, and expense. Line of business results are determined based upon Huntington's business profitability reporting system, which assigns balance sheet and income statement items to each of the business segments. The process is designed around Huntington's organizational and management structure and accordingly, the results are not necessarily comparable with similar information published by other financial institutions.

Listed below is certain financial information regarding Huntington's 2001 and 2000 results by line of business. For a detailed description of the individual segments, refer to Huntington's Management's Discussion and Analysis.

\(============\)
</TABLE>

BALANCE SHEET (in millions of dollars)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline <S> & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} \\
\hline \multicolumn{11}{|l|}{<C>} \\
\hline Average Identifiable Assets & \$ & 7,247 & \$ & 7,558 & \$ & 7,245 & \$ & 730 & \$ & 5,562 \\
\hline \$ 28,342 & & & & & & & & & & \\
\hline Average Deposits & \$ & 15,875 & \$ & 2,122 & \$ & 91 & \$ & 640 & \$ & 369 \\
\hline
\end{tabular}
\$ 19,097


BALANCE SHEET (in millions of dollars)
\begin{tabular}{llll} 
Average Identifiable Assets & \(\$ 6,955\) & \(\$ 7,068\) & \(\$ 6,870\) \\
\(\$ 28,574\) & \(\$ 16,193\) & \(\$ 1,601\) & \(\$ 7,100\) \\
Average Deposits & \(\$ 108\)
\end{tabular}
\$ 19,675
</TABLE>
9


BALANCE SHEET (in millions of dollars)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline Average Identifiable Assets & \multirow[t]{2}{*}{\$} & 7,068 & \multicolumn{2}{|l|}{\$ 7,495} & \multicolumn{2}{|l|}{\$ 7,021} & \multicolumn{2}{|l|}{\$ 716} & \multicolumn{2}{|l|}{\$ 5,990} \\
\hline \$ 28,290 & & & & & & & & & & \\
\hline Average Deposits & \$ & 15,887 & \$ & 2,124 & \$ & 86 & \$ & 638 & \$ & 347 \\
\hline \$ 19,082 & & & & & & & & & & \\
\hline
\end{tabular}


BALANCE SHEET (in millions of dollars)
\begin{tabular}{llllll} 
Average Identifiable Assets & \(\$ 6,951\) & \(\$ 6,964\) & \(\$ 6,995\) & \(\$ 7,262\) \\
\(\$ 28,765\) & \(\$ 16,337\) & \(\$ 1,417\) & \(\$ 293\)
\end{tabular}

Average Deposits
\$ 16,337
\$ 1,417
\$ \(\quad 73\)
\(\$ 649\)
\$ 1,257
</TABLE>

## F. Derivatives

Huntington adopted Statement of Financial Accounting Standards (SFAS)
No. 133, "Accounting for Derivative Instruments and Hedging Activities", on January 1, 2001. SFAS No. 133 requires that derivatives be recognized as either assets or liabilities in the balance sheet at their fair value. The accounting for gains or losses resulting from changes in fair value depends on the intended use of the derivative. For derivatives designated as hedges of changes in the fair value of recognized assets or liabilities, or unrecognized firm commitments, gains or losses on the derivative are recognized in earnings together with the offsetting losses or gains on the hedged items. This results in earnings only being impacted to the extent that the hedge is ineffective in achieving offsetting changes in fair value. For derivatives used to hedge changes in cash flows associated with forecasted transactions, gains or losses on the effective portion of the derivatives are deferred, and reported as accumulated other comprehensive income (AOCI), a component of shareholders' equity, until the period in which the hedged transactions affect earnings. Changes in the fair value of derivative instruments not designated as hedges are recognized in earnings. The after-tax transition adjustment for the adoption of SFAS No. 133 was immaterial to net income and reduced AOCI by $\$ 9.1$ million.

The quantitative and qualitative disclosures related to derivatives presented in footnote $F$ of Huntington's first quarter 2001 Form 10-Q did not materially change during the second quarter of 2001.

## G. Recent Accounting Pronouncements

In June 2001, the Financial Accounting Standards Board issued SFAS No. 141, "Business Combinations", and No. 142, "Goodwill and Other Intangible Assets", effective for fiscal years beginning after December 15, 2001. Under the new rules, goodwill will no longer be amortized but will be subject to annual impairment tests in accordance with the Statements. Other intangible assets will continue to be amortized over their useful lives.

Huntington will apply the new rules on accounting for goodwill and other intangible assets beginning in the first quarter of 2002 . The majority of Huntington's goodwill and other intangible assets relate to its operations located in Florida. In July 2001, Huntington announced that it expects to sell its Florida operations before the end of 2001. The application of the nonamortization provisions of the Statement to the goodwill not impacted by the sale is expected to result in an increase in net income of $\$ 8.9$ million ( $\$ .04$ per share) per year. During 2002, Huntington will perform the first of the required impairment tests of the remaining goodwill as of January 1, 2002 and has not yet determined what the effect of these tests will be on Huntington's earnings and financial position.

## <TABLE>

<CAPTION>


FINANCIAL REVIEW

ANALYSIS OF NON-INTEREST INCOME


## ANALYSIS OF NON-INTEREST EXPENSE

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline Franchise and other taxes.
\[
(13.9)
\] & & 2,246 & & 2,635 & (14.8) & & 4,366 & & 5,073 \\
\hline Other. & & 16,457 & & 5,305 & 210.2 & & 36,691 & & 14,025 \\
\hline 161.6 & & & & & & & & & \\
\hline ----- & & & & & & & & & \\
\hline TOTAL NON-INTEREST EXPENSE BEFORE SPECIAL CHARGE & & 233,296 & & 198,076 & 17.8 & & 467,386 & & 398,182 \\
\hline 17.4 & & & & & & & & & \\
\hline Special charge. & & 33,997 & & --- & N.M. & & 33,997 & & --- \\
\hline N.M. & & & & & & & & & \\
\hline - ----- & & & & & & & & & \\
\hline TOTAL NON-INTEREST EXPENSE. 25.9\% & \$ & 267,293 & & 198,076 & 34.9\% & \$ & 501,383 & \$ & 398,182 \\
\hline
\end{tabular}
</TABLE>
N.M. - Not Meaningful

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

INTRODUCTION
Huntington is a multi-state financial holding company headquartered in Columbus, Ohio. Its subsidiaries are engaged in full-service commercial and consumer banking, mortgage banking, lease financing, trust services, discount brokerage services, underwriting credit life and disability insurance, issuing commercial paper guaranteed by Huntington, and selling other insurance and financial products and services. Huntington's subsidiaries operate domestically in offices located in Ohio, Michigan, Florida, West Virginia, Indiana, and Kentucky. Huntington has a foreign office in each of the Cayman Islands and Hong Kong.

## FORWARD-LOOKING STATEMENTS

Management's discussion and analysis of financial condition and results of operations contains forward-looking statements about Huntington, including descriptions of products or services, plans, or objectives of its management for future operations, and forecasts of its revenues, earnings, or other measures of economic performance. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts.

By their nature, forward-looking statements are subject to numerous assumptions, risks, and uncertainties. A number of factors, many of which are beyond Huntington's control, could cause actual conditions, events, or results to differ significantly from those described in the forward-looking statements. These factors include, but are not limited to, changes in business and economic conditions; movements in interest rates; competitive pressures on product pricing and services; success and timing of business strategies, including the recently announced comprehensive restructuring and strategic refocusing initiatives; successful integration of acquired businesses; the nature, extent, and timing of governmental actions and reforms; and extended disruption of vital infrastructure.

Forward-looking statements speak only as of the date they are made. Huntington does not update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements are made or to reflect the occurrence of unanticipated events, such as further market deterioration that adversely affects credit quality, vehicle lease residual values, and/or other asset values.

The management of Huntington encourages readers of this Form 10-Q to understand forward-looking statements to be strategic objectives rather than absolute targets of future performance. The following discussion and analysis of the financial performance of Huntington for the second quarter of 2001 should be read in conjunction with the financial statements, notes, and other information contained in this document.

## OVERVIEW

Huntington reported net income of $\$ 2.4$ million, or $\$ .01$ per share, for the second quarter and $\$ 70.2$ million, or $\$ .28$ per share, for the first six months of 2001. In the same periods last year, net income totaled $\$ 97.5$ million, or $\$ .40$ per share, and $\$ 201.7$ million, or $\$ .82$ per share.

The current quarter results include special charges related to Huntington's comprehensive restructuring and strategic refocus on its core Midwest markets announced July 12, 2001. This restructuring includes the intended sale of Huntington's Florida operations, the planned consolidation of forty-three branches in other states, and actions taken to strengthen Huntington's balance sheet described subsequently in this report. In conjunction with the restructuring, Huntington expects to record pre-tax restructuring and other charges of approximately $\$ 215$ million ( $\$ 140$ million after-tax) to be taken in the second, third, and fourth quarters of 2001 . The portion of the total pre-tax charge recorded in the second quarter of 2001 was $\$ 111.0$ million (\$72.1 million after tax).

The following table reconciles Huntington's reported results to its operating results for the three and six month periods ending June 30, 2001:
(in thousands of dollars, except per share amonuts)
<TABLE>
<CAPTION>

<TABLE>
<CAPTION>


The second quarter charges consisted of the following (pre-tax):
Provision for Loan Losses:

- $\quad \$ 25.8$ million to recognize the estimated increased losses resulting from Huntington's decision to exit certain lending businesses. These businesses consist of sub-prime automobile lending and truck and equipment leasing.
$\$ 23.3$ million to charge-off delinquent consumer and small business loans more than 120 days past due reflecting a more conservative interpretation of regulatory guidelines for charge-offs.
- $\quad \$ 17.6$ million to increase reserves for consumer
bankruptcies.
- $\$ 5.0$ million to increase commercial loan reserves.

Non-interest Income:

- $\quad \$ 5.3$ million loss included in securities gains and losses related to the sale of the $\$ 15$ million in Pacific Gas \& Electric (PG\&E) commercial paper acquired from the Huntington National Bank's Money Market Mutual Fund.

Non-interest Expense (Special charge component):

- $\quad \$ 20.0$ million charge to increase the reserve for auto lease residual values.
- $\quad \$ 12.0$ million charge to write-down the value of assets representing Huntington's retained interest in automobile loans securitized in 2000. Credit losses on these loans have increased beyond the levels anticipated when the retained interest assets were recorded.
- $\quad \$ 2.0$ million in other charges.

Excluding the restructuring and other charges, earnings per share for the second quarter and first six months of 2001 were $\$ .30$ and $\$ .57$, respectively. On this same basis, Huntington's return on average assets (ROA) was $1.05 \%$ and $1.01 \%$ in the recent three and six-month periods and its return on average equity (ROE) was $12.43 \%$ and $11.98 \%$.

Huntington's "cash basis" earnings per share (which excludes the effect of amortization of goodwill as well as restructuring and other charges) was $\$ .33$ for the quarter just ended, compared with $\$ .42$ per share in the same period last year. Cash basis ROA and ROE, which are computed using cash basis earnings as a percentage of average tangible assets and average tangible equity, were $1.19 \%$ and $13.72 \%$ for the second quarter of 2001 , respectively. For the first six months of the year, cash basis ROA and ROE were $1.15 \%$ and $13.29 \%$ respectively.

Total assets at June 30, 2001, were $\$ 27.9$ billion, down $2 \%$ from the end of 2000. This trend reflects the sale of $\$ 107$ million in residential mortgages during the second quarter, and the sale of $\$ 900$ million in investment securities during the first half of 2000 as Huntington continued to sell low margin investment securities as part of its balance sheet repositioning efforts.

Managed total loans, which include securitized loans, increased at an annualized rate of $5 \%$ versus the first quarter of this year and $7 \%$ versus the second quarter of 2000 . The growth rate in the current quarter is down from increases of $8-9 \%$ during the second half of 2000 . The recent slowdown in the United States economy continues to have a significant adverse impact on consumer loan growth. Indirect automobile loan and leases increased 6\% from a quarter ago compared with a $12 \%$ growth rate in the second quarter of last year. Although down from the $26 \%$ growth rate in the second quarter of 2000 , home equity loan growth remained strong at $16 \%$. Commercial loan growth slowed to $4 \%$ versus $9 \%$ in the first quarter of this year.

Core deposits totaled $\$ 18.6$ billion during the second quarter, relatively unchanged from the prior quarter and the same period last year. When combined with other core funding sources, core deposits provide $80 \%$ of Huntington's funding needs.

RESULTS OF OPERATIONS

This discussion addresses earnings on an operating basis.

NET INTEREST INCOME
Net interest income for the three and six months ended June 30, 2001 was $\$ 248.0$ million and $\$ 491.2$ million, respectively. Compared with the immediately preceding quarter, net interest income increased $\$ 4.9$ million, as the net interest margin expanded four basis points to $3.97 \%$. Almost all of the increase related to increased loan fees primarily from automobile loans and leases as volume picked up from the first quarter level. Compared with the same periods of 2000, net interest income increased $\$ 15.2$ million in the second quarter and was up $\$ 17.7$ million on a year-to-date basis. The net interest margin also increased 25 basis points compared to last year's second quarter. Huntington was slightly liability sensitive at the end of 2000 and accordingly benefited from the decline in short-term rates during the first half of this year. Additionally, the aforementioned sale of low margin investment securities contributed to the increase in the net interest margin versus a year ago. Huntington's interest rate risk position is further discussed in the "Interest

## PROVISION FOR LOAN LOSSES

The provision for loan losses is the charge to pre-tax earnings necessary to maintain the allowance for loan losses (ALL) at a level adequate to absorb management's estimate of inherent losses in the loan portfolio. On an operating basis, the provision for loan losses was $\$ 45.8$ million for the second quarter and $\$ 79.2$ million for the first six months of 2001, representing significant increases versus to same periods of 2000 due to increased charge-offs. On the same basis, annualized net charge-offs for the current quarter increased to . $73 \%$ from . 55\% for the first quarter 2001 and . $30 \%$ for the second quarter one year ago. Charge-offs increased in both the commercial and consumer loan portfolios and reflects the negative impacts of weakening economic conditions over the past year on Huntington's loan customers. Commercial charge-offs increased to . 67\% in the recent quarter versus . $41 \%$ in the immediately preceding quarter and $.15 \%$ in the same period last year. Consumer charge-offs also increased significantly to .95\% in the second quarter, up 17 basis points from the first quarter and twice the level in the second quarter of 2000. The increases were primarily due to higher indirect automobile loan and lease losses. A lower quality origination mix in the fourth quarter of 1999 through the second quarter of 2000, the economic slowdown, and an increase in the average loss per vehicle due to lower used car prices all contributed to the unfavorable trend.

## NON-INTEREST INCOME

Non-interest income, excluding securities gains, totaled $\$ 130.7$ million for the recent three months and $\$ 246.4$ million for the first half of 2001 representing increases of $13 \%$ and $14 \%$, respectively, compared with the same periods a year ago. All categories except the "other" component of non-interest income were up during the recent quarter versus the second quarter of 2000 . Categories showing improvement were led by mortgage banking income, up 131\% due to strong mortgage origination volume in the prevailing lower interest rate environment. Mortgage banking results for the quarter just ended also included a $\$ 2.0$ million gain on the sale of $\$ 107$ million of portfolio loans. Additionally, brokerage and insurance income increased 39\% on strong fixed annuity sales and reflecting the acquisition of J. Rolfe Davis Insurance Agency, Inc. (JRD). Trust income also improved 15\% indicative of increased revenue from Huntington's proprietary mutual funds as five new funds were added in addition to price increases. The reduction in the "other" component of non-interest income reflects lower securitization activity.

## NON-INTEREST EXPENSE

Non-interest expense, excluding restructuring and other charges, totaled $\$ 233.3$ million in the second quarter versus $\$ 198.1$ million in the second three months of 2000 . For the first six months, non-interest expense increased $17 \%$. The increase in second quarter expenses from a year ago was due to several factors, including accrual adjustments made in 2000 totaling $\$ 9.8$ million that resulted in an unusually low expense base in the second quarter of last year. The remaining increase was primarily due to higher sales commissions consistent with the growth in fee income and other personnel related costs. Additionally, premiums paid for insurance on Huntington's auto lease residual values and the impact of purchase acquisitions also drove expenses higher in the recent quarter. While some progress has been made in reducing costs, as evidenced by the efficiency ratio dropping from 62\% in the first quarter to $58.6 \%$ in the recent period, Huntington recognizes the need for further improvements in its cost structure. Management expects the benefits associated with its previously announced non-interest expense program to positively impact the second half of this year results.

## LINES OF BUSINESS

Retail Banking, Corporate Banking, Dealer Sales, and the Private Financial Group are the company's major business lines. A fifth segment includes the impact of Huntington's Treasury function and other unallocated assets, liabilities, revenue, and expense. Line of business results are determined based upon Huntington's business profitability reporting system which assigns balance sheet and income statement items to each of the business segments. This process is designed around Huntington's organizational and management structure and, accordingly, the results are not necessarily comparable with similar information published by other financial institutions. Below is a brief description of each line of business and a discussion of the business segment results, which can be found in Note $E$ to the unaudited consolidated financial statements.
deposit products, as well as investment and insurance services. These products and services are offered through Huntington's traditional banking network, in-store branches, Direct Bank, and Web Bank.

Retail Banking net income was $\$ 31.5$ million and $\$ 63.2$ million for the second quarter and the first six months of 2001 , respectively. These results include special charge related provision for loan losses of $\$ 5.7$ million pre-tax. Excluding special charges, net income was $\$ 35.4$ million during the second quarter of 2001, up slightly from the same period last year. The 21\% increase in non-interest income from the year ago second quarter reflects a $\$ 9.9$ million increase in mortgage banking income, which benefited from the lower interest rate environment. Non-interest expense increased $\$ 10.4$ million due to higher commissions consistent with the increased mortgage fee income and increases in other personnel related costs. The retail segment contributed $48 \%$ of Huntington's net operating income (net income excluding the restructuring and other charges) for the quarter and comprised $30 \%$ of its total loan portfolio and $11 \%$ of its core deposits.

## CORPORATE BANKING

Customers in this segment represent the middle-market and large corporate banking relationships which use a variety of banking products and services including, but not limited to, commercial loans, international trade, and cash management. Huntington's capital markets division also provides alternative financing solutions for larger business clients, including privately placed debt, syndicated commercial lending, and the sale of interest rate protection products.

Corporate Banking reported net income of $\$ 18.2$ million and $\$ 44.3$ million for the second quarter and the first six months of 2001 , respectively. These results include special charge related provision for loan losses of $\$ 5.0$ million. Excluding special charges, net income was $\$ 21.5$ million during the second quarter of 2001 , down $\$ 12.1$ million from the same period last year. On this same basis, revenues increased $6 \%$ as loan growth drove higher net interest income. Offsetting the revenue growth was a $\$ 14.6$ million increase (excluding the $\$ 5.0$ million special charge) in the provision for loan losses due to higher charge-offs. Non-interest expense also increased $\$ 9.0$ million. Corporate Banking contributed $29 \%$ of Huntington's net operating income for the quarter and comprised $36 \%$ of its total loan portfolio and $11 \%$ of its core deposits.

## DEALER SALES

Dealer Sales product offerings pertain to the automobile lending sector and include floor plan financing, as well as indirect consumer loans and leases. The consumer activities comprise the vast majority of the business and involve the financing of vehicles purchased or leased by individuals through dealerships.

Dealer Sales reported net losses of $\$ 42.7$ million for the recent quarter and $\$ 24.1$ million for the first six months of the year. Special pre-tax charges totaling $\$ 93.0$ million ( $\$ 60.5$ million after-tax) are included in these results. The pre-tax charges include $\$ 61.0$ million in the
provision for loan losses related to exiting the sub-prime automobile and truck and equipment lending businesses ( $\$ 25.8$ million), the charge-off of 120 day delinquent loans ( $\$ 19.6$ million), and reserves for increased bankruptcies (\$15.6 million). Pre-tax charges totaling $\$ 32.0$ million are also included in non-interest expense. The charges include $\$ 20.0$ million to increase reserves for lease residual values and $\$ 12.0$ million to write-down securitization related assets. The special charges are described in more detail in the "Overview" section of this report. On an operating basis, Dealer Sales earnings were \$17.8 million for the second quarter, down $\$ 6.7$ million from the second quarter of 2001. The $\$ 10.3$ million increase in net interest income reflects loan growth and wider loan and lease spreads as funding costs have fallen faster than loan and lease rates in the recent declining rate environment. Excluding the special charge items, the provision for loan losses increased $\$ 12.6$ million from the year ago second quarter as net charge-offs increased to $1.43 \%$ of average loans versus . 66\% in the second quarter of 2000. The lower non-interest income reflects a reduction in securitization activity. The increase in expenses primarily reflects premiums paid for insurance on Huntington's auto lease residual values. Dealer Sales contributed $24 \%$ of Huntington's net operating income for the quarter and comprised 31\% of its outstanding loans.

## PRIVATE FINANCIAL GROUP

Huntington's Private Financial Group (PFG) provides an array of products and services designed to meet the needs of Huntington's higher wealth banking customers. Revenue is derived through the sale of personal trust, asset management, investment advisory, insurance, and deposit and loan products and services. PFG provides customers with "one-stop shopping" for all their financial needs.

PFG reported a net loss of $\$ .6$ million for the quarter just ended, and net income of $\$ 3.7$ million for the first six months of 2001 . These results include the $\$ 5.3$ million loss on the sale of $P G \& E$ commercial paper included in the restructuring and other charges recorded in the second quarter. On an operating basis, earnings were $\$ 2.8$ million for the recent quarter. Increases in fee income (excluding the $\$ 5.3$ million charge) and expenses primarily reflect the impact of the acquisition of JRD, in August of 2000 . This segment represented $4 \%$ of Huntington's quarterly net operating income and $3 \%$ of total loans.

## TREASURY / OTHER

Huntington uses a match-funded transfer pricing system to allocate interest income and interest expense to its business segments. This approach consolidates the interest rate risk management of Huntington into its Treasury Group. As part of its overall interest rate risk and liquidity management strategy, the Treasury Group administers an investment portfolio of approximately $\$ 3.2$ billion. Revenue and expense associated with these activities remain within the Treasury Group. Additionally, the Treasury/Other segment absorbs unassigned assets, liabilities, equity, revenue, and expense that cannot be directly assigned or allocated to one of Huntington's lines of business. Amortization expense of intangible assets is also a significant component of Treasury/Other.

This segment's results were a net loss of $\$ 4.1$ million and $\$ 16.8$ million in the recent three and six month periods. Lower net interest income reflects the balance sheet repositioning mentioned earlier. As more fully discussed later, the sensitivity of net interest income to
changing interest rates is down from previous periods, consistent with Huntington's goal of a more stable revenue base. Non-interest income for six months includes securities gains of $\$ 4.8$ million versus $\$ 24.9$ million in last year's second quarter. The 2000 gains included gains of $\$ 32.2$ million related to the sale of a portion of Huntington's investment in S1 Corporation common stock, offset by losses from the sale of lower yielding investment securities. The first six months of 2000 results also included a $\$ 10.2$ million loss on automobile securitizations.

## INTEREST RATE RISK MANAGEMENT

Huntington seeks to achieve consistent growth in net interest income and net income while managing volatility arising from shifts in interest rates. The Asset and Liability Management Committee (ALCO) oversees financial risk management, establishing broad policies and specific operating limits that govern a variety of financial risks inherent in Huntington's operations, including interest rate, liquidity, counterparty, settlement, and market risks. On and off-balance sheet strategies and tactics are reviewed and monitored regularly by ALCO to ensure consistency with approved risk tolerances.

Interest rate risk management is a dynamic process, encompassing business flows onto the balance sheet, wholesale investment and funding, and the changing market and business environment. Effective management of interest rate risk begins with appropriately diversified investments and funding sources. To accomplish its overall balance sheet objectives, Huntington regularly accesses a variety of global markets--money, bond, futures, and options--as well as numerous trading exchanges. In addition, dealers in over-the-counter financial instruments provide availability of interest rate swaps as needed.

Measurement and monitoring of interest rate risk is an ongoing process. A key element in this process is Huntington's estimation of the amount that net interest income will change over a twelve to twenty-four month period given a gradual and directional shift in interest rates. The income simulation model used by Huntington captures all assets, liabilities, and off-balance sheet financial instruments, accounting for significant variables that are believed to be affected by interest rates. These include prepayment speeds on mortgages and consumer installment loans, cash flows of loans and deposits, principal amortization on revolving credit instruments, and balance sheet growth assumptions. The model also captures embedded options, e.g. interest rate caps/floors or call options, and accounts for changes in rate relationships, as various rate indices lead or lag changes in market rates. While these assumptions are inherently uncertain, management assigns probabilities and, therefore, believes at any point in time that the model provides a reasonably accurate estimate of Huntington's interest rate risk exposure. Management reporting of this information is regularly shared with the Board of Directors.

The results of Huntington's recent sensitivity analysis indicated that net interest income would increase . $3 \%$ if rates gradually declined 100 basis points from June 30, 2001 levels and would drop . 5\% if rates rose 100 basis points. If rates declined 200 basis points, Huntington would benefit . $8 \%$. If rates increased 200 basis points, net interest income would be expected to decline 1.1\%, versus the year-end 2000 sensitivity of $3.0 \%$ to a 200 basis point increase. The decline in sensitivity over the past year was primarily due to the
previously mentioned sales of low margin fixed rate investment securities. These sales were part of management's effort to restructure the balance sheet and reduce sensitivity to interest rate changes stabilizing Huntington's revenue base.

## CREDIT RISK

Huntington's exposure to credit risk is managed through the use of consistent underwriting standards that emphasize "in-market" lending while avoiding highly leveraged transactions as well as excessive industry and other concentrations. The credit administration function employs extensive risk management techniques, including forecasting, to ensure that loans adhere to corporate policy and problem loans are promptly identified. These procedures provide executive management with the information necessary to implement policy adjustments where necessary, and take corrective actions on a proactive basis.

Non-performing assets (NPAs) consist of loans that are no longer accruing interest, loans that have been renegotiated based upon financial difficulties of the borrower, and real estate acquired through foreclosure. Commercial and real estate loans are placed on non-accrual status and stop accruing interest when collection of principal or interest is in doubt or generally when the loan is 90 days past due. When interest accruals are suspended, accrued interest income is reversed with current year accruals charged to earnings and prior year amounts generally charged off as a credit loss. Consumer loans are not placed on non-accrual status; rather they are charged off in accordance with regulatory statutes, which is generally no more than 120 days. A charge-off may be delayed in circumstances when collateral is repossessed and anticipated to be sold at a future date.

Total NPAs were $\$ 166.0$ million at June 30,2001 , compared with $\$ 124.9$ million at March 31, 2001, and $\$ 95.1$ million a year ago. As of the same dates, NPAs as a percent of total loans and other real estate were . $79 \%$, $60 \%$ and
$.46 \%$. The increase in the recent quarter was due in large part to two credits, $\$ 16$ million related to an assisted living/healthcare operation and $\$ 14$ million to a retailer of farm and agricultural equipment.

Loans past due ninety days or more but continuing to accrue interest declined to $\$ 67.1$ million at June 30,2001 , from $\$ 102.7$ million at March 31, 2001. This represented . $32 \%$ and $.49 \%$ of total loans, respectively. Approximately ten basis points of this decline were attributable to the acceleration of charge-offs in the consumer portfolio taken as part of the special charge as mentioned previously.

The ALL is maintained at a level considered appropriate by management, based on its estimate of losses inherent in the loan portfolio. The procedures employed by Huntington to evaluate the adequacy of the ALL include an analysis of specific credits and the application of relevant reserve factors that represent relative risk (based on portfolio trends, current and historic loss experience, and prevailing economic conditions) to specific portfolio segments. Specific reserves are established on larger, impaired commercial and industrial and commercial real estate credits and are based on discounted cash flow models using the loan's initial effective rate or the fair value of the collateral for collateral-dependent loans. Allocated reserves include management's assessment of portfolio performance, internal controls, impacts from mergers and acquisitions, and other pertinent risk factors. For analytical purposes, the ALL has been allocated to various portfolio segments. However, the total ALL, less the portion attributable to reserves as prescribed under provisions of SFAS No. 114, is available to absorb losses from any segment of the portfolio. Unallocated reserves are based on levels of criticized/classified assets, delinquencies in the accruing loan portfolios, and the level of nonperforming loans. Total unallocated reserves were 11\% at June 30, 2001, versus 17\% one year ago.

The ALL reserve ratio was $1.67 \%$ at the recent quarter end versus $1.45 \%$ at the most recent year-end and second quarter of last year. As of June 30, 2001, the ALL covered non-performing loans approximately 2.3 times and when combined with the allowance for other real estate owned, was $211 \%$ of total nonperforming assets.

CAPITAL
Huntington places significant emphasis on the maintenance of strong capital, which promotes investor confidence, provides access to the national markets under favorable terms, and enhances business growth and acquisition opportunities. Huntington also recognizes the importance of managing capital and continually strives to maintain an appropriate balance between capital adequacy and returns to shareholders. Capital is managed at each subsidiary based upon the respective risks and growth opportunities, as well as regulatory requirements. Huntington's average equity to average assets increased to $8.48 \%$ in the recent quarter from $7.72 \%$ in the same three months of last year. Excluding unrealized losses on securities available for sale and derivatives,
tangible equity to assets was $5.97 \%$ at quarter end versus $5.78 \%$ a year ago.
Risk-based capital guidelines established by the Federal Reserve Board set minimum capital requirements and require institutions to calculate risk-based capital ratios by assigning risk weightings to assets and off-balance sheet items, such as interest rate swaps, loan commitments, and securitizations. These guidelines further define "well-capitalized" levels for Tier 1, total capital, and leverage ratio purposes at $6 \%, 10 \%$, and $5 \%$, respectively. At the recent quarter-end, Huntington's Tier 1 risk-based capital ratio was $7.01 \%$, total risk-based capital ratio was $10.20 \%$, and the leverage ratio was $6.96 \%$. Huntington's bank subsidiary also had regulatory capital ratios in excess of the levels established for well-capitalized institutions.

During the second quarter of 2000, Huntington's Board of Directors authorized the purchase of an additional 11 million shares under Huntington's common stock repurchase program. Repurchased shares are being reserved for reissue in connection with Huntington's dividend reinvestment and employee benefit plans as well as for stock dividends, acquisitions, and other corporate purposes. During 2000, Huntington repurchased approximately 8.8 million shares of its common stock through open market and privately negotiated transactions. Approximately 7.2 million of these shares were reissued in connection with the acquisitions of Empire and JRD. As of June 30, 2001, approximately 15.3 million shares remained available under the authorization. Huntington has not repurchased any shares since September 30, 2000.

Huntington's comprehensive restructuring announced July 12, 2001 included several actions to strengthen Huntington's capital position. The sale of the Florida operations is expected to free up significant capital, which Huntington expects to use to increase its capital position to a minimum tangible equity to asset ratio of $6.5 \%$, to repurchase shares, and for other corporate purposes. Huntington also will reduce the cash dividend by $20 \%$ to bring its payout ratio more in line with industry peers. In addition to these announcements, Huntington will not declare a stock dividend in 2001 as it has done historically.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK
Quantitative and qualitative disclosures for the current period are found on pages 21 and 22 of this report, which includes changes in market risk exposures from disclosures presented in Huntington's Annual Report on Form 10-K for the year ended December 31, 2000.



CONSOLIDATED FINANCIAL HIGHLIGHTS
(in thousands, except per share amounts)
<TABLE>
<CAPTION>


| Net interest margin |  | 3.97\% |  | 3.72\% |  | 6.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TANGIBLE OR "CASH BASIS" RATIOS (3) |  |  |  |  |  |  |
| Net Income Per Common Share -- Diluted (2) | \$ | 0.33 | \$ | 0.42 |  | (21.4) |
| Return on: |  |  |  |  |  |  |
| Average total assets |  | 1.19\% |  | 1.49\% |  | (20.1) |
| Average shareholders' equity |  | 13.72\% |  | 18.97\% |  | (27.7) |
| </TABLE> |  |  |  |  |  |  |
| <TABLE> |  |  |  |  |  |  |
| <CAPTION> |  |  |  |  |  |  |
| FOR THE SIX MONTHS ENDED JUNE 30, |  | 2001 | 2000 |  |  | \% Change |
| <S> | <C> |  | <C> |  | <C> |  |
| NET INCOME (1) | \$ | 142,370 | \$ | 201,694 |  | (29.4) \% |
| PER COMMON SHARE AMOUNTS (2) |  |  |  |  |  |  |
| Net income |  |  |  |  |  |  |
| Basic | \$ | 0.57 | \$ | 0.82 |  | (30.5) |
| Diluted | \$ | 0.57 | \$ | 0.82 |  | (30.5) |
| Cash dividends declared | \$ | 0.40 | \$ | 0.36 |  | 11.1 |
| AVERAGE COMMON SHARES OUTSTANDING-DILUTED (2) |  | 251,479 |  | 247,431 |  | 1.6 |
| Key Ratios |  |  |  |  |  |  |
| Return on: |  |  |  |  |  |  |
| Average total assets .. |  | 1.01\% |  | 1.41\% |  | (28.4) |
| Average shareholders' equity |  | 11.98\% |  | 18.39\% |  | (34.9) |
| Efficiency ratio ............ |  | 60.23\% |  | 53.91\% |  | 11.7 |
| Average equity/average assets |  | 8.47\% |  | 7.67\% |  | 10.4 |
| Net interest margin ........................ |  | 3.96\% |  | 3.75\% |  | 5.6 |
| TANGIBLE OR "CASH BASIS" RATIOS (3) |  |  |  |  |  |  |
| Net Income Per Common Share -- Diluted (2) | \$ | 0.63 | \$ | 0.87 |  | (27.6) |
| Return on: |  |  |  |  |  |  |
| Average total assets ................. |  | 1.15\% |  | 1.53\% |  | (24.8) |
| Average shareholders' equity ........ |  | 13.29\% |  | 19.57\% |  | (32.1) |
| </TABLE> |  |  |  |  |  |  |


| (1) | Income component excludes the after-tax impact of $\$ 72,127$ of Restructuring and Other Charges. |
| :---: | :---: |
| (2) | Adjusted for stock splits and stock dividends, as applicable. |
| (3) | Tangible or "Cash Basis" net income excludes amortization of goodwill. Related asset amount excluded from total assets and shareholders' equity. |

Financial Review

<TABLE>
<CAPTION>
\(\qquad\)
--------
LOAN LOSS EXPERIENCE
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{(in thousands of dollars)} & \multicolumn{2}{|l|}{THREE MONTHS ENDED JUNE 30,} & \multicolumn{2}{|l|}{SIX MONTHS ENDED JUNE 30,} \\
\hline & 2001 & 2000 & 2001 & 2000 \\
\hline \multicolumn{5}{|l|}{--- (1) (1)} \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline ALLOWANCE FOR LOAN LOSSES, BEGINNING OF PERIOD Allowance of assets acquired/other ......... & \$ 301, 777 & \[
\begin{array}{r}
\$ 296,743 \\
7,900
\end{array}
\] & \$ 297, 880 & \$ 299,309 \\
\hline 7,900 & & & & \\
\hline Loan losses & \((75,472)\) & \((22,810)\) & \((111,121)\) & \\
\hline \((48,417)\) & & & & \\
\hline Recoveries of loans previously charged off & 10,007 & 7,280 & 17,563 & \\
\hline 14,620 & & & & \\
\hline Allowance of securitized loans \((8,056)\) & \((1,564)\) & \((8,056)\) & \((3,038)\) & \\
\hline Provision for loan losses & 117,495 & 15,834 & 150,959 & 31,535 \\
\hline ALLOWANCE FOR LOAN LOSSES, END OF PERIOD & \$ 352,243 & \$ 296,891 & \$ 352,243 & \$ 296,891 \\
\hline
\end{tabular}



(1) Fully tax equivalent yields are calculated assuming a \(35 \%\) tax rate.
(2) Net loan rate includes loan fees, whereas individual loan components above are shown exclusive of fees.
(3) Yields are based on amortized cost.

CONSOLIDATED AVERAGE BALANCES AND INTEREST RATES (QUARTERLY DATA) <TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{2}{|r|}{4 th Quarter 2000} & \multicolumn{2}{|r|}{3rd Quarter 2000} \\
\hline Average Balance & \begin{tabular}{l}
Yield/ \\
Rate
\end{tabular} & Average Balance & \begin{tabular}{l}
Yield/ \\
Rate
\end{tabular} \\
\hline <C> & <C> & <C> & <C> \\
\hline \$ 5 & 5.50 \% & \$ 5 & \(6.13 \%\) \\
\hline 17 & 6.56 & 11 & 6.54 \\
\hline 85 & 6.53 & & \\
\hline 129 & 7.74 & 136 & 6.43 \\
\hline & & 99 & 8.51 \\
\hline 4,410 & 6.31 & & \\
\hline 264 & 7.53 & 4,273 & 6.33 \\
\hline & & 270 & 7.57 \\
\hline 4,674 & 6.38 & --------- & \\
\hline & & 4,543 & 6.40 \\
\hline 6,543 & 8.65 & & \\
\hline & & 6,454 & 8.74 \\
\hline 1,306 & 8.87 & & \\
\hline 2,227 & 8.64 & 1,283 & 8.88 \\
\hline & & 2,193 & 8.60 \\
\hline 6,425 & 8.90 & & \\
\hline 3,049 & 6.92 & 6,392 & 8.82 \\
\hline 940 & 7.94 & 2,976 & 6.79 \\
\hline & & 1,325 & 7.64 \\
\hline 10,414 & 8.24 & -------- & \\
\hline ------- & & 10,693 & 8.11 \\
\hline 20,490 & 8.45 & ----------- & \\
\hline ------- & & 20,623 & 8.41 \\
\hline 302 & & -------- & \\
\hline ------------ & & 302 & \\
\hline 20,188 & 8.96 & --------- & \\
\hline
\end{tabular}


</TABLE>
Selected Quarterly Income Statement Data
<TABLE>
<CAPTION>
(in thousands of dollars, except per share amounts) (1)


| Tax Equivalent Net Interest Income | \$249,649 | \$245,126 | \$235,123 | \$237, 891 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  | = = = = = = = = | $=======$ | = = = = = = = = | = = = = = = = = |

$=======$
$</$ TABLE $>$
(1) Excludes the after-tax impact of Restructuring and Other Charges (\$72,127 in 2Q 2001 and $\$ 32,500$ in $3 Q$ 2000)
(2) Adjusted for stock splits and stock dividends, as applicable.
(3) Calculated assuming a 35\% tax rate.

Stock Summary, Key Ratios and Statistics, and Regulatory Capital Data

| <TABLE> <br> <CAPTION> |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  | 2000 |  |  |
|  | II Q | I Q | IV Q | III Q | II Q |
| <S> | <C> | <C> | <C> | <C> | <C> |
| High | \$17.000 | \$18.000 | \$16.375 | \$18.813 | \$21.307 |
| Low | 13.875 | 12.625 | 12.516 | 14.375 | 14.091 |
| Close | 16.375 | 14.250 | 16.188 | 14.688 | 14.375 |
| Cash dividends declared | \$ 0.20 | \$ 0.20 | \$ 0.20 | \$ 0.20 | \$ 0.18 |

</TABLE>

Note: Stock price quotations were obtained from NASDAQ.

| KEY RATIOS AND STATISTICS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| <TABLE> |  |  |  |  |  |
| <CAPTION> |  |  |  |  |  |
| MARGIN ANALYSIS - AS A \% | 2001 |  | 2000 |  |  |
| OF AVERAGE EARNING ASSETS (2) | II Q | I Q | IV Q | III Q | II Q |
| <S> | <C> | <C> | <C> | <C> | <C> |
| Interest Income | 7.98\% | 8.39\% | 8.47\% | 8.43\% | 8.27\% |
| Interest Expense | 4.01\% | $4.46 \%$ | $4.77 \%$ | 4.69\% | 4.55\% |
| Net Interest Margin | 3.97\% | 3.93\% | $3.70 \%$ | $3.74 \%$ | 3.72\% |
| RETURN ON (3) |  |  |  |  |  |
| Average total assets | 1.05\% | $0.97 \%$ | $1.06 \%$ | $1.15 \%$ | 1.37\% |
| Average total assets - cash basis | 1.19\% | 1.11\% | 1.19\% | 1.29\% | 1.49\% |
| Average shareholders' equity | 12.43\% | 11.53\% | 12.89\% | 14.04\% | 17.79\% |
| Average shareholders' equity - cash basis | 13.72\% | 12.86\% | 14.20\% | 15.33\% | 18.97\% |
| Efficiency Ratio (3) | 58.59\% | 61.95\% | 58.48\% | 58.38\% | 53.90\% |
| Effective tax rate (3) </TABLE> | 27.25\% | 27.26\% | 28.91\% | 25.19\% | 27.53\% |
| REGULATORY CAPITAL DATA |  |  |  |  |  |


|  | 2001 |  | 2000 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions of dollars) | II Q | I Q | IV Q | III Q | II Q |
| <S> | <C> | <C> | <C> | <C> | <C> |
| Total Risk-Adjusted Assets | \$27,375 | \$27,230 | \$26,880 | \$26,370 | \$25,900 |
| Tier 1 Risk-Based Capital Ratio | 7.01\% | 7.19\% | 7.19\% | 7.20\% | 7.40\% |
| Total Risk-Based Capital Ratio. | 10.20\% | 10.31\% | 10.46\% | $10.64 \%$ | 10.90\% |
| Tier 1 Leverage Ratio | 6.96\% | 7.12\% | 6.93\% | 6.80\% | 6.89\% |
| Tangible Equity/Asset Ratio | 5.97\% | 6.01\% | 5.87\% | 5.73\% | 5.78\% |

(1) Adjusted for stock splits and stock dividends, as applicable.
(2) Presented on a fully tax equivalent basis assuming a $35 \%$ tax rate.
(3) Income component excludes the impact of Restructuring and Other Charges.

PART II. OTHER INFORMATION

In accordance with the instructions to Part II, the other specified items in this part have been omitted because they are not applicable or the information has been previously reported.

Item 4. Submission of Matters to a Vote of Security Holders
Huntington Bancshares Incorporated held its annual meeting of shareholders on April 19, 2001. At that meeting, shareholders approved the following management proposals:

<TABLE>
<CAPTION>

1. Election of directors
to serve as Class II
Directors until the year 2004
Annual Meeting of
Shareholders as follows:
\begin{tabular}{lll} 
Don Conrad & \(201,442,233\) & \(14,671,879\) \\
George A. Sketos & \(201,774,563\) & \(14,339,548\) \\
Lewis R. Smoot, Sr. & \(202,252,044\) & \(13,862,067\) \\
Frank Wobst & \(185,160,133\) & \(30,953,979\)
\end{tabular}
2. Election of director
to serve as Class I
Director until the year 2003
Annual Meeting of
Shareholders as follows:

Thomas E. Hoaglin
\(205,458,893\)
\(10,655,218\)
3. Ratification of Ernst \&

Young LLP to serve as
independent auditors for the Corporation for the year 2001
\(208,710,017\)
\(5,661,254\)
\(1,742,841\)
4. Proposal to approve
the 2001 Stock and Long-
Term Incentive Plan 179,492,780 31,921,220 4,700,111
</TABLE>
5. Shareholder Proposal
to engage an Investment

## </TABLE>

Item 6. Exhibits and Reports on Form 8-K

the Boards of both Huntington Bancshares Incorporated and Huntington National Bank in a non-employee capacity.
3.

A report on Form 8-K, dated May 22, 2001, was filed under report item number 5, announcing the resignation of Martin Mahan as Executive Vice President for Huntington National Bank in charge of Retail Banking.

* Denotes management contracts or compensatory plan or arrangement.


## SIGNATURES

----------

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.
Huntington Bancshares Incorporated
(Registrant)

Date: August 14, 2001
/s/ Richard A. Cheap
---------------------
Richard A. Cheap
General Counsel and Secretary

Date: August 14, 2001
/s/ Michael J. McMennamin
-----------------------------

Michael J. McMennamin
Vice Chairman, Chief Financial Officer and Treasurer (Principal Financial Officer)

## SEVERANCE AGREEMENT

AND

## RELEASE AND WAIVER OF ALL CLAIMS

This Severance Agreement and Release and Waiver of All Claims ("Agreement") is made by and between, and shall inure to the benefit of and be binding upon, the following parties: PETER E. GEIER, hereinafter referred to, together with his heirs, estate, executors, administrators, successors, assigns and other personal representatives, as MR. GEIER; and

HUNTINGTON BANCSHARES INCORPORATED, hereinafter referred to, together with all its past, present and future assigns, successors, affiliates, parent and subsidiary organizations, divisions, and corporations, and including all past, present and future officers, directors, shareholders, employees, and agents of the same, as well as their heirs, executors, administrators, successors, assigns and other personal representatives, individually and in their respective corporate capacities, as "HUNTINGTON."

In consideration of the mutual provisions and promises of this Agreement, MR. GEIER and HUNTINGTON agree as follows:

1. SEVERANCE. As a result of the elimination of MR. GEIER's position with HUNTINGTON, MR. GEIER will be placed on transition pursuant to HUNTINGTON's transition pay plan, pursuant to the terms of that plan except where provided in this Agreement. MR. GEIER will also be provided certain other severance benefits as set forth in Exhibit A to this Agreement, the terms of which are incorporated in their entirety into this Agreement. While on transition MR. GEIER will remain employed on HUNTINGTON's payroll, will be permitted to continue to participate in certain of HUNTINGTON's benefit plans, and will provide services to HUNTINGTON as it may request from time-to-time, although MR. GEIER will have resigned any directorship and as an executive officer of HUNTINGTON effective January 17, 2001.
A. MR. GEIER's period of transition (the "Period") will be for the twelve-month period from April 1, 2001, through March 31, 2002. At the close of business on March 31, 2002, MR. GEIER's transition rights and employment will terminate, unless such rights and employment are terminated earlier by MR. GEIER or HUNTINGTON as described below in this Agreement.
B. During the Period, HUNTINGTON and MR. GEIER understand and agree that, except when and as requested by HUNTINGTON pursuant to paragraph 9 of this Agreement, MR. GEIER will not be providing any employment-related or other services to or on behalf of HUNTINGTON.
C. During the Period, HUNTINGTON agrees to maintain MR. GEIER on HUNTINGTON's payroll at his current base salary and to continue to provide him with the employee benefits listed in Exhibit A, at the levels in effect on January 17, 2001 or as HUNTINGTON may amend its benefit plan levels from time-to-time, pursuant to the terms of those benefit plans and HUNTINGTON's standard payroll practices, less applicable and required tax withholdings, deductions, and co-pay requirements. HUNTINGTON and MR. GEIER agree
that during the Period MR. GEIER will have used and will not be entitled to accrue or receive any monies for any vacation, sick days and/or personal days; nor will he be entitled to participate in or receive any monies under any of HUNTINGTON's employee benefit plans, incentive compensation plans, or under any executive agreements, practices, or programs, including the Executive Agreement entered into between MR. GEIER and HUNTINGTON effective April 1, 1998, that are not specifically listed in Exhibit A; nor will he be entitled to any expense reimbursement during the Period except as provided in paragraph 9.
D. In exchange for the additional severance benefits being offered to him under this Agreement, during the Period MR. GEIER further agrees not to post or apply for any open positions within HUNTINGTON, and he expressly relinquishes and waives any such right to do so under HUNTINGTON's transition pay plan.
2. TERMINATION FROM TRANSITION. HUNTINGTON and MR. GEIER further understand and agree that MR. GEIER may remove himself from transition and HUNTINGTON's payroll and benefit plans at any time during the Period. At such time, and in accordance with the terms and conditions of this Agreement and Exhibit A, MR. GEIER will be entitled to the additional severance benefits set forth in Exhibit A. At any time during the Period, HUNTINGTON may remove MR. GEIER from transition and HUNTINGTON's payroll and benefit plans, as well as cease any payments, services, and other considerations set forth in Exhibit A that have not yet been paid or provided to MR. GEIER, if (A) MR. GEIER begins performing any remunerated employment or consulting services, whether as an employee, consultant, or independent contractor, for any person or entity other than HUNTINGTON; (B) HUNTINGTON has clear and convincing evidence that before or after January 17, 2001, MR. GEIER engaged in any acts of fraud, dishonesty or
intentional wrongdoing materially adverse to HUNTINGTON; misappropriated or embezzled of any monies from HUNTINGTON; engaged in criminal conduct involving HUNTINGTON; or filed any lawsuit or other legal, equitable or administrative action against HUNTINGTON, except any claim that arises under the Employee Retirement Income Security Act ("ERISA") after he executes this Agreement and that pertains to any vested benefit right, or an arbitration claim to enforce his rights set forth in this Agreement; or (C) MR. GEIER breaches any obligation under paragraphs 1, 2, 4, 6, 7, 9, 10 or 13 of this Agreement. HUNTINGTON agrees that before removing MR. GEIER from its payroll or exercising its other rights under this paragraph 2 due to a breach by MR. GEIER of 2.(B) or 2 .(C) of this paragraph, HUNTINGTON will first provide MR. GEIER with five business days notice and an opportunity to explain and resolve the breach to HUNTINGTON's satisfaction. MR. GEIER agrees he is obligated to notify HUNTINGTON's General Counsel's office if during the Period he has secured any paid employment or consultancy. MR. GEIER must include with such notice the identity of such employment or consultancy, and the first date on which he will start receiving compensation from any such employment or consultancy. MR. GEIER's failure to so notify HUNTINGTON will constitute a breach of this paragraph 2.
3. TIMING OF CONSIDERATION. Provided MR. GEIER has adhered to his obligations under this Agreement, HUNTINGTON agrees to make the payment to MR. GEIER for the item listed in paragraph 2.A.1). of Exhibit A within thirty days following HUNTINGTON's receipt of this Agreement executed by MR. GEIER, and provided MR. GEIER has not exercised his right to revoke his acceptance of this Agreement during its seven-day "revocation period." The other
-2-
additional severance benefits to which MR. GEIER may be entitled under this Agreement will be paid or provided in accordance with the schedule in Exhibit A.
4. RELEASES, WAIVERS AND COVENANTS NOT TO SUE. In consideration of the benefits provided above, the adequacy and sufficiency of which MR. GEIER hereby expressly acknowledges, MR. GEIER, as defined in this Agreement, hereby RELEASES, WAIVES AND FOREVER DISCHARGES HUNTINGTON, as defined in this Agreement, of and from any and every action, cause of action, complaint, claim, demand, administrative charge, legal right, compensation, obligation, damages (including exemplary or punitive damages), benefits (except as set forth herein), liability, cost and/or expense (including attorney's fees), that he has, may have, or may be entitled to against HUNTINGTON, whether legal, equitable or administrative, whether known or unknown, which arise directly or indirectly out of, or are related in any way to, MR. GEIER's employment with and termination from HUNTINGTON, and agrees and covenants not to bring any claim, suit or other action against HUNTINGTON for any other reason, act, or omission, specified or unspecified, occurring or arising prior to the effective date of this Agreement or during the transition Period, except that this Release, Waiver and Covenant Not to Sue does not apply to any claim arising after the effective date of this Agreement which pertains or relates to any previously vested rights MR. GEIER may have under HUNTINGTON's pension or $401(k)$ plan, to any claims MR. GEIER may file for workers' compensation, or to any arbitration claim MR. GEIER may assert to enforce his rights under this Agreement. In exchange for MR. GEIER's promises set forth in this Agreement, HUNTINGTON hereby RELEASES, WAIVES AND FOREVER DISCHARGES MR. GEIER, as defined in this Agreement, of and from any and every legal, equitable and administrative claim, action, cause of action, complaint, demand, charge, legal right, compensation, obligation, damages (including exemplary or punitive damages), benefits (except as set forth herein), liability, cost and/or expense (including attorney's fees), that it has, may have, or may be entitled to against MR. GEIER, and agrees and covenants not to bring any such claim, suit or other action against MR. GEIER, based on acts or omissions of MR. GEIER's which occurred prior to the effective date of this Agreement and while he was acting within the scope of his employment with authority from HUNTINGTON. HUNTINGTON and MR. GEIER further agree that HUNTINGTON does not release, waive or discharge MR. GEIER from any legal, equitable or administrative claim or action: (1) based on any obligation or debt he has as a customer of HUNTINGTON; (or) based on any personal banking or other financial services relationship he has with HUNTINGTON; (2) based on any act of fraud, dishonesty, embezzlement, intentional wrongdoing or criminal conduct involving HUNTINGTON; or (3) from any claims or action that federal or state law prohibit HUNTINGTON from releasing, waiving and discharging MR. GEIER from. HUNTINGTON further agrees, to the fullest extent permitted by its Articles of Association, Bylaws, and federal and state law, including the laws of the State of Maryland, to indemnify MR. GEIER if any claim or action is brought against him personally relating to or arising out of any acts or omissions of MR. GEIER's which occurred while he was acting within the scope of his employment with and authority from HUNTINGTON.
5. KNOWLEDGE OF RIGHTS. MR. GEIER acknowledges that he is aware of his rights under federal, state and local statutory and common law, including those relating to discrimination, and understands that the consideration being paid to him herein is expressly conditioned on him waiving all claims relating, directly or indirectly, to his employment with and termination from HUNTINGTON, including, but not limited to, any and all claims under

Title VII of the Civil Rights Act of 1964, the Americans with Disabilities Act of 1990, the Age Discrimination in Employment Act, the Employee Retirement Income Security Act, and any and all contract, tort, and common law claims.
6. NON-DISCLOSURE, NON-SOLICITATION, AND NON-RECRUITMENT. HUNTINGTON and MR. GEIER agree that their May 24, 2000 Stock Option Grant Agreement (attached as "Exhibit B"), including its provisions on non-disclosure of Confidential Information, non-solicitation, and non-recruitment (contained in (a) (i), (ii), (b), (c) and (d)), is incorporated in its entirety into this Agreement and shall remain in full force and effect during the Period and after the Period ends. HUNTINGTON and MR. GEIER agree that the Business Protection Period in (a)(i), (ii), (b), and (c) of Exhibit B shall be extended to include the period between January 17, 2001 and July 17, 2002. HUNTINGTON and MR. GEIER further agree that the end of MR. GEIER's transition Period, whether it ends voluntarily or involuntarily, will not constitute a reduction-in-force under Exhibit B. MR. GEIER represents and warrants that he has returned to HUNTINGTON all documentation, computer discs, or other property which contain or reflect any Confidential Information as defined in Exhibit B.
7. NO RE-EMPLOYMENT. MR. GEIER agrees that he will not at any time seek re-employment or a new position with HUNTINGTON, covenants not to bring any suit or claim against HUNTINGTON should he seek and be denied employment or any new position, and agrees that this Agreement shall act as a complete bar to any claim based upon denial of employment or any new position. In the event, however, that MR. GEIER is employed by a financial institution or other business entity that purchases or acquires HUNTINGTON, or seeks employment with and is hired by a financial institution or other business entity that has purchased or acquired HUNTINGTON, this provision will not apply.
8. NON-ADMISSION OF LIABILITY. MR. GEIER and HUNTINGTON agree that nothing in or related to this Agreement and/or related to MR. GEIER's employment or termination from employment constitutes an admission by HUNTINGTON or MR. GEIER of any violation of any federal, state or local law.
9. COOPERATION AGREEMENT. As a further condition of remaining on transition and of receiving the additional severance benefits specified in Exhibit A, MR. GEIER agrees that while on transition he will comply with any requests from HUNTINGTON as HUNTINGTON executive management may make of him from time-to-time to work on HUNTINGTON business and/or litigation matters during normal business hours. MR. GEIER further agrees that after he is removed from transition and HUNTINGTON's payroll and benefit plans, if requested by HUNTINGTON he will make himself reasonably available to consult with HUNTINGTON on business or litigation concerning matters in which he was involved while a HUNTINGTON employee. For any requests made of MR. GEIER under this paragraph, HUNTINGTON agrees to reimburse MR. GEIER for any travel, lodging, long distance phone charges, copying charges, fax charges and meal expenses that MR. GEIER may reasonably incur in providing such consultation, provided HUNTINGTON has pre-approved such expenses in advance. For any such requests of MR. GEIER made after he is removed from transition and HUNTINGTON's payroll and benefit plans, and except in connection with any federal or state court litigation or administrative proceeding where he is a named party, HUNTINGTON further agrees to pay MR. GEIER One Hundred and Eighty-Five Dollars (\$185.00) per hour on a tenths of an hour pro rata
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basis for any pre-approved time he incurs per a request by HUNTINGTON pursuant to this paragraph.
10. MR. GEIER'S RESPONSIBILITY FOR TAX AND SOCIAL SECURITY LIABILITY. MR. GEIER acknowledges and agrees that, except as provided in this Agreement, he is responsible for any and all federal, state and local tax, FICA and/or social security liabilities and consequences which may result from his receipt of the additional severance benefits referenced in Exhibit A, and agrees to hold harmless and indemnify HUNTINGTON against any and all such liabilities or resulting consequences, including assessments, judgments, fines, interests, penalties, costs and reasonable attorney's fees. MR. GEIER further agrees that HUNTINGTON shall not be required to pay any further sums to him for any reason even if the tax and/or social security liabilities and resulting consequences to him are ultimately assessed in a fashion which MR. GEIER does not presently anticipate.
11. CONSULTATION WITH COUNSEL. MR. GEIER and HUNTINGTON agree and acknowledge that MR. GEIER has been advised in writing to consult legal counsel concerning the terms of this Agreement prior to executing it, that he has been given up to twenty-one (21) days within which to consider the terms of this Agreement, that pursuant to the Older Workers Benefits Protection Act of 1990 , MR. GEIER has seven (7) days following the execution of this Agreement to revoke his acceptance of the Agreement, and that the Agreement shall not become
effective or enforceable until the revocation period has expired. MR. GEIER and HUNTINGTON further agree that they have been given the opportunity to fully discuss the terms of this Agreement with their respective attorneys, that this agreement is written in a manner that they both understood, and that they have had the opportunity to fully review with their attorneys the legal claims and rights which are being released and the obligations of each party under this Agreement. Based upon that review and discussion with counsel, MR. GEIER and HUNTINGTON acknowledge that they fully and completely understand and accept the terms of this agreement and enter into it freely, voluntarily and of their own free will.
12. BREACH. MR. GEIER and HUNTINGTON agree and acknowledge that this Agreement may be used as evidence in any subsequent proceeding in which either party alleges a breach of this Agreement or asserts claims inconsistent with its terms. MR. GEIER and HUNTINGTON further agree that all future disputes they may have concerning their obligations under this Agreement will be submitted to binding arbitration, including any disputes over the enforcement of the terms of this Agreement, excepting only potential claims relating to payment of vested benefits from any HUNTINGTON benefit plan or a request for equitable relief from a court of competent jurisdiction to enjoin an ongoing violation of this Agreement and to preserve the status quo pending the arbitration proceedings required under this provision. If either party contends that they have a claim of any kind against the other, or that any provisions of this Agreement are not being complied with, written notice of alleged non-compliance shall be given to the other party within thirty (30) calendar days of notice of the alleged dispute or non-compliance. Such notice must be either hand delivered or sent by certified mail to the party's last known address on or before the 30 th day. The party receiving such notice shall have five (5) business days from receipt of such written notice to resolve the alleged dispute(s) or non-compliance through mutual efforts of conciliation. The parties may mutually agree in writing upon additional time to endeavor to resolve the alleged dispute(s) or non-compliance. In the event the parties are unable to conciliate the dispute(s) or non-compliance within the five (5)
business days mentioned above (or within the additional period of time to which the parties may have mutually agreed), at the conclusion of the five-day business period the parties agree to submit the dispute(s) or issue(s) of non-compliance to binding arbitration, upon the request of either party if made within sixty (60) calendar days starting with the day after the five-day period ends. The binding arbitration shall be administered by the American Arbitration Association ("AAA") under its Employment Dispute Resolution Arbitration Rules. The arbitration shall take place in Columbus, Ohio. The arbitrator's award shall be accepted as final and binding upon the parties. The entire arbitration proceeding and any award or decision relating thereto shall be kept completely confidential by AAA, the arbitrator, the parties and any non-party witnesses. In the event of arbitration instituted under this Agreement, MR. GEIER and HUNTINGTON each shall be responsible for half of the full payment of the arbitrator's fee, as well as the expenses of the arbitration, excluding their own costs and attorney's fees, for which each party shall remain solely responsible. However, the arbitrator has the power to award costs and attorneys' fees to a party if the arbitrator determines that the other party has made a frivolous claim or defense. In any arbitration instituted under this Agreement, the arbitrator shall have the authority to render a decision in accordance with applicable state and/or federal law and to award any and all appropriate damages including the forfeiture of any monies already paid pursuant to this Agreement, and any other legal or equitable relief, including restitution of the arbitrator's fee to the prevailing party. This agreement to arbitrate may be compelled under the Federal Arbitration Act.
13. ENTIRE AGREEMENT. MR. GEIER and HUNTINGTON agree and acknowledge that this Agreement, together with Exhibits A and B, contain and comprise the entire agreement and understanding between the parties and that no other representation, promise, covenant or agreement of any kind whatsoever has been made to cause either party to execute this Agreement. The parties further agree and acknowledge that the terms of this Agreement are contractual, and not a mere recital, and the parties intend this Agreement to be a substituted contract, not an executory accord. The parties also agree that the terms of this Agreement shall not be amended or changed except in writing and signed by MR. GEIER and a duly-authorized agent of HUNTINGTON. The parties to this Agreement further agree that this Agreement shall be binding on and inure to the benefit of PETER E. GEIER and HUNTINGTON BANCSHARES INCORPORATED as defined and described in this Agreement.
14. EFFECTIVE DATE. The effective date of this Agreement shall be the eighth day following the date on which MR. GEIER executes this Agreement, unless he revokes his acceptance in accordance with the seven-day revocation period set forth in paragraph 11 of this Agreement.

THE PARTIES ACKNOWLEDGE THAT THEY HAVE READ THE FOREGOING SEVERANCE AGREEMENT AND RELEASE AND WAIVER OF ALL CLAIMS, FULLY UNDERSTAND IT AND HAVE

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    4-1-01
- -----------------------------------
Date
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/s/ Peter E. Geier
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PETER E. GEIER
-6-

| STATE OF OHIO | , |
| :--- | :--- |
|  | , ss: |
| COUNTY OF FRANKLIN | ) |

Before me, a Notary Public in and for said County and State, personally appeared the above-named PETER E. GEIER, who acknowledged that he did sign the foregoing instrument, and that the same is his free act and deed.

IN TESTIMONY WHEREOF, I have hereunto set my hand and official seal at Franklin County, Ohio, this 1st day of April, 2001.
[SEAL]
Jean D. Boster
Notary Public, State of Ohio
My Commission Expires 11-24-05

Date: March 30, 2001

/s/Jean E. Boster
NOTARY PUBLIC

HUNTINGTON BANCSHARES INCORPORATED

By: /s/ Frank Wobst
Title: Chairman

STATE OF OHIO
) $S S$ :
COUNTY OF FRANKLIN
Before me, a Notary Public in and for said County and State, personally appeared the above-named Huntington Bancshares Incorporated through Frank Wobst, its Chairman , who acknowledged that he has full authority to bind and did sign the foregoing instrument for and on behalf of Huntington Bancshares Incorporated, and that the same is the free act and deed of Huntington Bancshares Incorporated, and the free act and deed of him as its agent.

IN TESTIMONY WHEREOF, I have hereunto set my hand and official seal at Franklin County, Ohio, this 30th day of March, 2001.
/s/ Richard A. Cheap

## NOTARY PUBLIC

RICHARD A. CHEAP, Attorney at Law Notary Public, State of Ohio My Commission has no expiration date. Section 147.03 O.R.C
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## EXHIBIT A

1. Transition
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During the transition Period, and provided he is in compliance with his obligations under the Agreement, Mr. GEIER ("Executive") will be entitled to:

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-- base salary at his current rate of pay, paid out
    bi-weekly pursuant to Huntington's normal payroll
    cycle
-- continued health and dental insurance coverage at
employee rates
-- continued Pension Plan benefit
-- continued SRIP benefit
_- ability to exercise stock options while on transition
-- continued participation in Huntington Investment and
    Tax Savings Plan ("HIP"), and Huntington Supplemental
    Stock Purchase Plan, including eligibility for
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-- continued life insurance coverage at group rates.
2. Additional Severance Benefits
A. Within thirty days of signing the Agreement, and provided Executive did not exercise his right to revoke his acceptance of the Agreement and is in compliance with his obligations under the Agreement, Huntington agrees to:

1) make a lump-sum severance payment to Executive of One Hundred Fifty Thousand Dollars, subject to all applicable tax withholdings and deductions;
2) transfer to Executive any rights Huntington has to the Rocky Fork membership currently in Executive's name;
3) transfer ownership of the Huntington personal computer Executive has been using (Huntington has had an opportunity to review the computer's files and remove any Huntington business information);
4) sell to Executive for $\$ 15,000$ the Huntington car he has been using;
5) propose a Resolution to the Boards of Huntington Bancshares Incorporated and Huntington National Bank recognizing Executive's contributions to those companies and Boards, similar in content and language to the Resolutions which have traditionally been given by those Boards to departing Directors, and provide Executive with the statue given to all outgoing Board members;

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$$

6) not to offset from Executive's severance the value of the base salary and benefits paid to Executive between January 17, 2001 and the date he entered into the Severance and Release Agreement with Huntington.
B. During the third quarter of 2001 , and provided Executive is still on transition and in compliance with his obligations under the Agreement, Huntington agrees to make a lump-sum severance payment to Executive of Two Hundred Fifty Thousand Dollars, subject to all applicable tax withholdings and deductions.
C. If Executive secures any other remunerative employment or consultancy and/or voluntarily ends his transition Period before the twelve-month Period expires, or if Executive is on transition at the time the twelve-month period expires provided Executive is in compliance with his obligations under the Agreement Huntington agrees to:
7) make a lump-sum payment of base salary equivalent to the remainder, if any, of the twelve-month period, subject to all applicable tax withholdings and deductions, and to make such payment within thirty days after the transition Period ended
8) make a lump-sum payment of COBRA premium differential equivalent to the remainder, if any, of the twelve-month period, subject to applicable tax withholdings and deductions, and to make such payment within thirty days after the transition Period ended
9) make a lump-sum payment equivalent to the remainder, if any, of the HIP $401(k)$ and Supplemental Stock Purchase Plan matching as if Executive had remained on transition for the entire twelve-month period, and to make such payment within thirty days after the transition Period ended
10) make a lump-sum severance payment of Seventy Thousand, Five Hundred Dollars, subject to all applicable tax withholdings and deductions and less the prorated value of executive outplacement services Executive used, and to make such payment within
if not already paid, make the lump-sum severance
payment in B., to be paid in the third quarter of 2001
add years of service to the SRIP to make Executive's
total combined monthly benefit under the qualified
Pension Plan and the SRIP equal to what Executive
would have been eligible to receive had he continued
on the transition plan for the entire twelve-month
period, plus add an additional thirty-six months of
service to the SRIP on the Executive's behalf within
thirty days after the next regularly scheduled
Pension Review Committee meeting
11) have Executive's final employment status and
personnel record constitute a voluntary resignation.
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[Huntington logo]
NOTICE OF GRANT OF STOCK OPTION
AND GRANT AGREEMENT
May 24, 2000
Peter E. Geier
President and Chief Operating Officer
Huntington Bancshares Incorporated
The Compensation and Stock Option Committee of the Board of Huntington Bancshares Incorporated ("the Huntington"), at its meeting on May 17, 2000, granted you an option to purchase 125,000 shares of Huntington Bancshares Incorporated stock as described below:

| Incentive Stock Option Shares Granted | 5,871 |
| :--- | ---: |
| Nonqualified Stock Option Shares Granted | 119,129 |
| Option Price per Share | $\$ 17.03125$ |
| Total Value of Shares Granted | $\$ 2,128,906.25$ |

This option award to you does not only acknowledge your personal contribution to the growth and success of our company, but the Committee was very much influenced by the performance of our company during the most recent past and expressed its desire to continue to improve the company's position relative to its peer group.

This option has been granted from the Huntington Bancshares Incorporated 1994 Stock Option Plan ("the Plan") and will vest in equal increments (with odd shares vesting first, if applicable) on each May 17 of the years 2001 through 2003. Your option to purchase will expire at midnight on May 16, 2010 or upon such earlier expiration date as provided in the Plan, and shall not be exercisable thereafter. This option in subject to all the terms, conditions and limitations of the Plan. Enclosed for your reference is a Plan Summary and an exercise form.

In exchange for receiving and accepting this award (which requires that you sign and return a copy of this Agreement):

You acknowledge and agree that in the performance of your duties of employment with the Huntington you may be in contact with customers, potential customers and/or information about customers or potential customers of the Huntington. You also acknowledge and agree that trade secrets and confidential information of the Huntington, more fully described in paragraph (c) of this Agreement, gained by you during your employment with the Huntington, have been developed by the Huntington through substantial expenditures of time, effort and financial resources and constitute valuable and unique property of the Huntington. You further understand and agree that the foregoing makes it necessary for the protection of the Huntington's businesses that you not divert business or customers from the Huntington and that you maintain the confidentiality and integrity of the Confidential Information as hereinafter defined.
(a) You agree that you will not, during your employment by the Huntington and for a period of one year after such employment ceases, whether voluntarily or involuntarily (the "Business Protection Period"):
(i) solicit or take away any customers or business of the

Huntington with whom you have had contact or responsibility during your employment with the Huntington, or attempt to do so, for the sale of any product or service that competes with a product or service offered by the Huntington; or
(ii) solicit or take away any potential customer identified,
selected or targeted by the Huntington with whom you have had contact or responsibility during your employment with the Huntington, or attempt to do so, for the sale of any product or service that competes with a product or service offered by the Huntington.

Notwithstanding the foregoing provisions of this paragraph, if your employment terminates as a result of a reduction-in-force or, within one year following a change-in-control (as defined in the Plan), your employment terminates voluntarily or due to a reduction-in-force, your obligation under this paragraph (a) will cease as of the date of your termination of employment.

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EXHIBIT B
NOTICE OF GRANT OF STOCK OPTION AND GRANT AGREEMENT

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Nothing contained in this paragraph (a) shall preclude you from accepting employment with a company, firm, or business that competes with the Huntington so long as your activities do not violate the provisions of subparagraph (a) (i) and (a) (ii) above or any of the provisions of paragraphs (b) and (c) below.
(b) You agree that you will not directly or indirectly at any time during the Business Protection Period solicit or induce or attempt to solicit or induce any employee, consultant or independent contractor of the Huntington to terminate his or her employment, representation or other association with the Huntington.
(c) You agree that you will keep in strict confidence, and will not, directly or indirectly, at any time during or after the Business Protection Period, disclose or use (except in the course of performing your duties of employment with the Huntington) any trade secrets or confidential business or technical information of the Huntington or its customers or vendors (the "Confidential Information"), without limitation as to when or how you may have acquired such information. The Confidential Information shall include the whole or any portion of any information or plans, financial information, or listing of names, addresses or telephone numbers, including without limitation, information relating to the Huntington's customers or prospective customers, the Huntington's customer list, contract information including terms, pricing and services provided, information received as a result of customer contacts, the Huntington's products and processing capabilities, methods of operation, business plans, financials or strategy, and agreements to which the Huntington may be a party. The Confidential Information shall not include information that is or becomes publicly available other than as a result of disclosure by you. You specifically acknowledge that the Confidential Information derives independent economic value from not being readily known to or ascertainable by proper means by others who can obtain economic value from its disclosure or use, that reasonable efforts have been put forth by the Huntington to maintain the secrecy of such information, that such information is the sole property of the Huntington and that any retention and use of such information during or after your employment with the Huntington (except in the course of performing your duties of employment with the Huntington) shall constitute a violation of this and a misappropriation of the Huntington's Confidential Information. You further agree that, at the time of termination of your employment you will return to the Huntington, in good condition, all property of the Huntington, including, without limitation, the Confidential Information. In the event that said Items are not so returned, the Huntington shall have the right to charge you for all reasonable damages, costs, attorney's fees and other expenses incurred in searching for, taking, removing, and/or recovering such property. In the event that you are advised in writing by your legal counsel that you are required by subpoena or other legal process to disclose any of the Confidential Information, you shall promptly notify the Huntington of this situation and you shall promptly provide the Huntington with a copy of the written advice of legal counsel so that the Huntington may seek a protective order or other appropriate remedy. If a protective order or other appropriate remedy is not obtained in a reasonable period of time, you may furnish only that portion of the Confidential Information that you are advised by your legal counsel is legally required.
(d) For purposes of paragraphs (a), (b), and (c) above, the term "the Huntington" includes Huntington Bancshares Incorporated and any of its direct or indirect subsidiaries, successors, and assigns. The agreements set forth in paragraph (a) supercede this agreement made in paragraph (a) of the prior Stock Option Grant Agreement between you and the Huntington, and paragraphs (a), (b), (c), and this paragraph (d) shall survive any termination, expiration, or cancellation of the option grant evidenced by this Agreement. This Agreement shall be governed by the laws of the State of Ohio, without giving effect to any conflict of law provisions.

If you agree to the provisions and conditions included in this Agreement, you should sign, date and return one copy of this Agreement to Auralee Childs in the enclosed envelope and keep the other copy for your personal file. The option
grant evidenced by this Agreement shall, at the discretion of the Committee, be
forfeited if it is not signed and returned by June 26, 2000. If you have any questions regarding the administration of the Plan or the exercise of a stock option, please contact Auralee at (614) 480-3832.
/s/Frank Wobst
Frank Wobst
Chairman and Chief Executive Officer
/s/Peter E. Geier

Peter E. Geier

May 24, 2000
Date

May 30, 2000
Date

TIMOTHY P. SMUCKER
Chairman, Compensation
and Stock Option Committee
April 18, 2001
Mr. Frank Wobst
Chairman
Huntington Bancshares Incorporated
Huntington Center
Columbus, Ohio 43287
Re: Retirement as Employee
Dear Frank:
You have indicated your intent to retire as an employee of Huntington Bancshares Incorporated. While we understand your desire to retire from the day to day responsibilities required of an actively employed Chairman, we look forward to your continued guidance and service as a non-employee Chairman of both Huntington Bancshares Incorporated and The Huntington National Bank Boards. In order to recognize your significant past contributions to Huntington and ensure a smooth transition, we have agreed on certain matters affecting your retirement and your future relationship with Huntington. This letter memorializes our agreement.

1. You will continue in your present position at your current rate of compensation and with your current fringe benefits until you retire as an employee of Huntington and its affiliates. Your retirement date will be May 1, 2001.
2. As of May 1, 2001, you will be entitled to certain retirement income and welfare benefits, and other benefits as set forth in the attachment to this letter.
3. You will continue to serve your term as a director of Huntington Bancshares Incorporated and The Huntington National Bank in accordance with their by-laws. You will also continue to serve as Chairman of the Executive Committee of the Boards of Directors of both Huntington Bancshares Incorporated and The Huntington National Bank through December 31, 2002. Beginning May 1, 2001, you will serve as non-employee Chairman of the Board for both Huntington Bancshares Incorporated and The Huntington National Bank, continuing through December 31, 2002. Beginning May 1, 2001, and continuing for as long as you serve as a director, you shall receive the standard director compensation in effect from time to time for non-employee directors.
4. Beginning on May 1, 2001, and continuing through December 31, 2002, you agree to provide consulting services to Huntington in the form of advice on Huntington's activities and proposed activities as the Chief Executive Officer or the Board of Directors of Huntington Bancshares Incorporated shall reasonably request. In
performing such consulting services, you agree that you will be acting as an independent contractor and not as an employee of Huntington. As payment for such consulting services, you shall receive a fee of $\$ 20,000$ per month in equal bi-weekly installments. You acknowledge that you will be responsible for filing, withholding, and payment of taxes as an independent contractor.
5. Both before and following your retirement date, Huntington will indemnify you against any and all claims, suits, charges, or proceedings, and will advance reasonable expenses (including reasonable attorneys' fees), arising from your performance of duties as an officer or director of Huntington or any affiliated company to the full extent permitted by federal law and the laws of the State of Maryland. You will cooperate with Huntington in connection with any such proceedings.
6. You agree that you will hold in a fiduciary capacity for the benefit of Huntington all trade secrets, confidential information, and privileged information, relating to Huntington and its businesses which you have obtained during
your employment by Huntington. You will not, without the prior written consent of Huntington or as may otherwise be required by law or legal process, use, communicate, or divulge any such trade secrets or confidential or privileged information to anyone other than Huntington and those designated by Huntington.
7. For yourself, your heirs, executors, and assigns, you release, waive, extinguish, and covenant not to sue with respect to any and all rights, liabilities, claims, or actions of whatever nature which you have or may have as of the effective date of this agreement against Huntington or its affiliates, its or their successors and assigns, and the directors, officers, employees, or agents of any of them or their heirs or assigns, including, but not limited to, any and all such rights, liabilities, claims, or actions arising in any manner out of your employment or the termination of your employment. These rights, liabilities, claims, and actions released, waived, and extinguished by you and with respect to which you covenant not to sue, include but are not limited to those arising or which might arise under Title VII of the Civil Rights Act of 1964, as amended; the Civil Rights Act of 1866 , as amended; Executive Order 11246, as amended; the National Labor Relations Act, as amended; the Americans with Disabilities Act of 1990; any claims or rights arising in fact or by implication pursuant to any alleged contract and any other claim arising under any federal, state, county, city, or other local law, rule, ordinance, regulation, order, or decision concerning discrimination in employment or the terms, rate, hours, benefits, conditions, or privileges of employment or any other term or condition of employment including, but not limited to, any claim arising out of your employment which relates to or arises out of a claim of discrimination because of race, color, religion, sex, national origin, handicap, age, or ancestry pursuant to Chapter 4112 of the Ohio Revised Code or which relates to or arises out of any claim of age discrimination pursuant to the federal Age Discrimination in Employment Act or any state or local age discrimination statute, law, ordinance, or decision.
8. The agreement set forth in this letter will be binding on the successors and assigns of Huntington. It is Huntington's intention that you not be required to incur the expenses associated with the enforcement of your rights as set forth in this letter, should such enforcement become necessary following a change in control of Huntington. Accordingly, if, following a change in control of Huntington, it should appear to you that Huntington or its successor has failed to comply with any of Huntington's obligations to you as described in this letter, or any action is taken to declare the agreement set forth in this letter to be void or unenforceable or to deny, diminish, or recover from you the benefits intended to be provided to you as described in this letter, you are irrevocably authorized to retain counsel of your choice at the expense of Huntington or its successor to represent you in connection with the initiation or defense of any litigation or other legal action. Huntington or its successor will pay or reimburse to you the reasonable fees and expenses of counsel selected by you on a regular, periodic basis upon presentation by you of a statement or statements prepared by such counsel in accordance with its customary practices.
9. This letter, including the attachment, contains the entire agreement of the parties with respect to your retiring as an employee, and your continuing relationship with Huntington, and completely supersedes your Employment Agreement dated February 15, 2001, and your Executive Agreement dated April 1, 1998, which will be of no further effect as of your retirement date.

Frank, on behalf of everyone at Huntington, I want to express my sincere appreciation for your many contributions to Huntington

## ACKNOWLEDGMENT

I acknowledge that I was given up to 21 calendar days within which to consider this letter agreement; that $I$ was advised in writing of my right to consult with legal counsel prior to signing this agreement and that I have had the opportunity to avail myself of counsel of my choosing; and that $I$ have the right to revoke this agreement, in writing, for a period not to exceed 7 days after the date on which it was signed by me. All parties further acknowledge if I fail to exercise this right to revoke, this agreement will immediately become a binding contract as to its terms.

I acknowledge that I have read this letter in its entirety, fully understand the same, and am in full accord with the terms contained herein.
Notice received and accepted and this letter agreement approved and accepted this $\qquad$ day of April, 2001.
Frank Wobst

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INCENTIVE PLANS

1. You are a participant in the Incentive Compensation Plan, also known as the Management Incentive Plan (the "MIP"), until your retirement date. You shall be eligible to receive a MIP payment for the plan year 2001. Your MIP payment for the plan year 2001 will be based on the terms of the plan and on the criteria and other terms for your current group A-1 as determined by the Compensation and Stock Option Committee. Your MIP payment for the plan year 2001 will be a pro rata amount equal to a fraction of a year, the numerator of which will be four and the denominator shall be twelve. You shall receive this payment prior to the last day in February 2002.
2. You are a participant in the seventh and eighth cycles of the Long Term Incentive Compensation Plan (the "Long Term Plan".) The seventh cycle of the Long-Term Plan covers the period January 1, 1999, through December 31, 2000. As a participant in the seventh cycle of the Long Term Plan, you are eligible to receive a seventh cycle Long Term Plan payment. Your Long Term Plan payment will be determined based on Huntington's ROAE performance relative to the performance of the peer group in accordance with the terms of the Long-Term Plan for the group to which you were assigned. You will receive this payment for the seventh cycle when awards for all participants in the Long-Term Plan are paid, which is anticipated to be in May 2001.

The eighth cycle of the Long Term Plan covers the period of January 1, 2000, through December 31, 2002. As a participant in the eighth cycle of the Long Term Plan, you are eligible to receive an eighth cycle Long Term Plan payment. Your Long Term Plan payment will be determined based on Huntington's ROAE performance relative to the performance of the peer group determined by the Committee and calculated pursuant to the terms of that plan for your group. Your payment will be a pro rata portion of the eighth cycle amount equal to a fraction, the numerator of which will be sixteen and the denominator of which will be 36 . You will receive this payment when awards for all participants in the eighth cycle of the Long-Term Plan are paid.

Payment from the Long-Term Plan will be in accordance with the terms of the Plan.
3. All stock options previously granted will be exercisable in accordance with and otherwise governed by the retirement
provisions of the Stock Option Plans and the provisions of the stock option agreements under which they were granted.

1. Your employee coverage under the Huntington Bancshares Incorporated Group Healthcare Plan will end on April 30, 2001. Beginning on your retirement date, you and your dependents will be eligible for Huntington's retiree medical and dental benefits as generally available to all retirees and in effect from time to time.
2. Your Employee Group Term Life Insurance will end on the retirement date. You will receive group term life insurance as a retiree in the amount of $\$ 50,000$.
3. Your Business Travel Accidental Death and Dismemberment coverage and your Long-Term Disability coverage will end on April 30, 2001.

## RETIREMENT INCOME BENEFITS

1. You will cease active participation in the Huntington Investment and Tax Savings Plan (the "Stock Plan") and the Huntington Supplemental Stock Purchase and Tax Savings Plan (the "Supplemental Stock Plan"). Your Supplemental Stock Plan balance will be distributed to you as soon as administratively feasible following your retirement date. You will also receive information regarding options relating to your balance in the Stock Plan after your retirement date.
2. Beginning May 1, 2001, you will become eligible to begin receipt of benefits under the Huntington Bancshares Incorporated Retirement Plan (the "Pension Plan") and the Supplemental Executive Retirement Plan (the "SERP").

OTHER BENEFITS

1. A Huntington parking pass will be provided to you through the later of your term as a director of Huntington or December 31, 2005.
2. You will continue to have both the use of your current office on the 34 th floor of the Huntington Center and to have your current secretary assigned to you full-time through December 31, 2002, provided Huntington continues to occupy such space and your secretary remains in the employ of Huntington. After December 31, 2002, and continuing through December 31, 2005, Huntington will provide you with an office and secretary as appropriate but not necessarily your current office and secretary.
3. Huntington will reimburse you for eligible tax and financial planning services bills you incur through December 31, 2001 to the extent of your full annual allowance for such services.
4. You will continue to have use of your current corporate automobile and be reimbursed in accordance with Huntington's policy in effect from time to time
through December 31, 2002. At December 31, 2002, you may purchase your corporate automobile from Huntington at book value. If Huntington discontinues its current policy for providing cars to senior executives before December 31, 2002, you will have the option to purchase your corporate automobile at book value at that time.
5. You will continue to be entitled to receive, through December 31, 2005, security services at your customary residences, including dedicated phone lines for audit, data and alarm transmission, fire, smoke, intrusion detection and alarm systems and devices, perimeter protection, including fences, gates and camera.
6. Through December 31, 2002, you will be entitled to use corporate facilities consistent with your position as Chairman of the Board. During the period January 1, 2003, through December 31, 2005, you will be entitled to use corporate facilities as appropriate.
7. Through December 31, 2005, you will be reimbursed for reasonable business expenses incurred in furtherance of services rendered for the benefit of Huntington.

## <TABLE>

<CAPTION>
<S>
EXCLUDING INTEREST ON DEPOSITS


Fixed charges:


RATIO OF REPORTED EARNINGS TO FIXED CHARGES
Ratio of Operating Earnings to Fixed Charges

INCLUDING INTEREST ON DEPOSITS


## Fixed charges:



\$ 134,560
--------13

250,926
3,578



| $\$ 245,952$ | $\$ 424,700$ <br> $=========$ <br> $\$ 356,917$ |
| :--- | :--- |
| $==========$ |  |
| $\$ 254,504$ | \$ 424,700 |
| $=========$ |  |


Reported earnings . . . . . . . . . . . . . . . . . . . . . .
Operating earnings . . . . . . . . . . . . . . . . . . . . . . .

Fixed charges $\qquad$ \$ 254,504
\$ 290,140
1.46 X
1.46 X
$\$ 6$
$==$



| \$ 84,742 | \$ 285,138 |
| :---: | :---: |
| 110,965 | --- |
| 195,707 | 285,138 |


| $\begin{array}{r} 170,408 \\ 7,150 \end{array}$ | $\begin{array}{r} 186,694 \\ 7,055 \end{array}$ |
| :---: | :---: |
| 177,558 | 193,749 |
| \$ 262,300 | \$ 478,887 |
| \$ 373,265 | \$ 478,887 |
| \$ 177,558 | \$ 193,749 |
| 1.48 X | 2.47 X |
| 2.10 X | 2.47 X |


| \$ | 84,742 | \$ | 285,138 |
| :---: | :---: | :---: | :---: |
|  | 110,965 |  | --- |
|  | 195,707 |  | 285,138 |


| $\begin{array}{r} 525,777 \\ 7,150 \end{array}$ | $\begin{array}{r} 561,556 \\ 7,055 \end{array}$ |
| :---: | :---: |
| 532,927 | 568,611 |
| \$ 617,669 | \$ 853,749 |
| \$ 728,634 | \$ 853,749 |
| \$ 532,927 | \$ 568,611 |
| 1.16 X | 1.50 X |
| 1.37 X | 1.50 X |

